

# Club Partnerships Terms

Continuous | Queensland, Australia | Last updated 1 July 2026

## Overview

Continuous offers custom rowing zooties/unisuits for schools, universities, rowing clubs, masters crews and rowing organisations in Australia. New Zealand may be considered in the future.

## Product scope

Custom club projects currently cover rowing zooties/unisuits only. Other apparel may be considered later but is not currently the main offering.

## Minimum order

Minimum order quantity is 10 garments. Reorders also need to meet the minimum order quantity.

## Design process

Continuous designs each project through discussion with the customer. Design and revisions are included with the project deposit. Revisions are unlimited before approval, within a reasonable design process.

## Customisation

- Club colours.
- Club logo placement.
- Sponsor logos.
- Athlete names.
- Boat names.
- Graphic layouts.
- Panel layouts.
- Overall design direction.

## Materials

Club orders use the same premium material base as the Continuous product line: 82% polyester, 18% spandex and 230 GSM fabric, with four-way stretch, ventilated side panels and non-slip silicone leg grippers. Clubs can customise the design and layout, but the core material base remains the Continuous premium fabric.

## Branding

The Continuous logo is mandatory on the back leg and branded tags. Club logo placement is custom and can be discussed during the design process.

## Exclusive designs

Each club design is exclusive to that club. Continuous will not sell the same design to another club. No copied designs are offered.

## **Sample**

Each club receives a production sample at the club's expense. Typical sample lead time is 3-4 weeks. If a sample needs changes, Continuous may cover a new sample where appropriate, depending on the issue and circumstances.

## **Approval**

Final design and sample approval should be confirmed before production begins. Written approval by email or message is preferred. Phone approval may be used where practical, but important approvals should be recorded clearly.

## **Timeline**

- Design: usually 1-2 weeks.
- Production sample: usually 3-4 weeks.
- Production after approval: around 4 weeks.
- Delivery: around 1-2 weeks.

## **Payment terms**

A deposit is required to begin the project. The club also pays the sample cost. Production balance is due once production begins. The deposit is deducted from the final order total where applicable.

## **Cancellations and changes**

If a club cancels after production begins, the order is non-refundable and the deposit may be kept. Size or design changes after production begins depend on the stage of production and may not be possible. If the club provides incorrect sizing information, the club is responsible for that issue.

## **Contact**

To start a club project, contact [joschka.holdt@icloud.com](mailto:joschka.holdt@icloud.com).

This document is a practical business template for Continuous and is not legal advice. Policies should be reviewed as the business grows or if sales methods change.